

## John 1:43-51

<sup>43</sup> The next day Jesus decided to leave for Galilee. Finding Philip, he said to him, "Follow me." <sup>44</sup> Philip, like Andrew and Peter, was from the town of Bethsaida. <sup>45</sup> Philip found Nathanael and told him, "We have found the one Moses wrote about in the Law, and about whom the prophets also wrote—Jesus of Nazareth, the son of Joseph." <sup>46</sup> "Nazareth! Can anything good come from there?" Nathanael asked. "Come and see," said Philip. <sup>47</sup> When Jesus saw Nathanael approaching, he said of him, "Here truly is an Israelite in whom there is no deceit." <sup>48</sup> "How do you know me?" Nathanael asked. Jesus answered, "I saw you while you were still under the fig tree before Philip called you." <sup>49</sup> Then Nathanael declared, "Rabbi, you are the Son of God; you are the king of Israel." <sup>50</sup> Jesus said, "You believe because I told you I saw you under the fig tree. You will see greater things than that." <sup>51</sup> He then added, "Very truly I tell you, you will see 'heaven open, and the angels of God ascending and descending on' the Son of Man."



## **Greek Conference Recruitment**

CONVERSATION	REFERENCE	ADDRESSES	EXAMPLE	NEXT STEP
HEAD	"We have found the one Jesus of Nazareth - son of Joseph"	What is Greek Conference? Why should I consider going?	I just heard about this conference called Greek Conference. It's a weekend where Greeks from all over get together who are interested in how Greek life and Faith life fit together. They have different seminars and speakers that you can attend based on your biggest questions. I was wondering if you'd be interested in coming with me. What do you think?	Show them the promotion and speaker video Give them a promotional card Let them know about the early bird discounts
HEART	"Come and See"	Is Greek Conference worth it? Is it worth my time, money, other opportunities, and risk to try something new?	I was wondering if you thought anymore about coming to Greek Conference. Are there any reasons why you're hesitant about going?	Address the obstacles keeping them from going  Let them know about scholarships  Tell them about other people who are going
HAND	Going to meet Jesus	Am I willing to commit to going? Am I willing to register now?	Have you had a chance to register for Greek Conference? Are you still interested in going?	Address any remaining obstacles Help them choose the best concentration for them



## Top Ten Recruitment List

NAMES	HEAD	HEART	HAND	REGISTERED
Ex: James	•	•	•	Yes
1.				
2.				
3.				
4.				
5.				
6.				
7.				
8.				
9.				
10.				